



May 23, 2008

**VIA ECFS**

Marlene H. Dortch  
Secretary  
Federal Communications Commission  
445 12th Street, S.W.  
Washington, DC 20554

**Re:   *Ex Parte Notice, In the Matter of Broadband Industry Practices,*  
      WC Docket No. 07-52**

Dear Ms. Dortch:

On May 22, 2008, Tom Donnelly, Executive Vice-President of Sales and Marketing and a co-founder of Sandvine Corporation (“Sandvine”) and Michael Verhoeve, Vice-President and General Counsel of Sandvine, met with each of the following individually: (i) Commissioner Jonathan Adelstein, together with his Legal Advisors, Scott Bergmann and Rudy Brioché; (ii) Scott Deutchman, Legal Advisor to Commissioner Michael Copps; (iii) Chris Moore, Legal Advisor to Commissioner Deborah Taylor Tate; and (iv) John Hunter, Legal Advisor to Commissioner Robert McDowell.

Sandvine referred to the written testimony FCC Chairman Kevin Martin filed with the Senate Committee on Commerce, Science and Transportation on April 22, 2008 and in particular the references to Sandvine on page 8 of that statement.

Sandvine presented a brief overview on the corporate history of Sandvine, its various product offerings and its customer segmentation across DSL, fibre-to-the-home, cable and wireless broadband networks. Sandvine discussed the nature of its product offerings in the areas of traffic optimization, network integrity, service creation and operations management. Sandvine also discussed the fact that it has more than 100 customers worldwide representing more than 50 million broadband subscribers and 10 million wireless broadband subscribers. The attached set of slides was provided during the meeting for additional background information on Sandvine.

Particular discussion was focused on Sandvine’s traffic optimization products and the architectural approach underlying the Sandvine products used by broadband service providers to manage and allocate network resources to optimize the delivery and quality of experience for a wide range of applications to a diverse and growing subscriber base.

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Pursuant to Section 1.1206 of the Commission's rules, a copy of this letter, along with the attached slide presentation distributed at the meeting are being filed with your office via ECFS. Please let me know if you have any questions.

Respectfully submitted,

/s/ Michael Verhoeve

Michael Verhoeve

Vice President & General Counsel

Sandvine Corporation

408 Albert Street

Waterloo, Ontario Canada N2L3V3

519-880-2400 ext. 2991

#### Attachments

cc: Commissioner Jonathan Adelstein  
Scott Bergmann  
Rudy Brioche  
Scott Deutchman  
John Hunter  
Chris Moore



# Corporate Overview

May 22, 2008



# Sandvine Overview

- Global leader in intelligent broadband solutions for residential broadband service providers
  - Trusted traffic identification
  - Mitigate malicious traffic
  - Enhance subscriber quality of experience (QoE)
- Award-winning solutions for cable, DSL, FTTH and wireless
  - More than 100 Service Provider Customers in 45 countries
    - » ~ 50% cable
    - » ~ 45% DSL & FTTx
    - » ~ 5% Wireless
- Listed on Toronto Stock Exchange (SVC) and London Stock Exchange AIM Market (SAND) in 2006
- More than 400 Employees worldwide



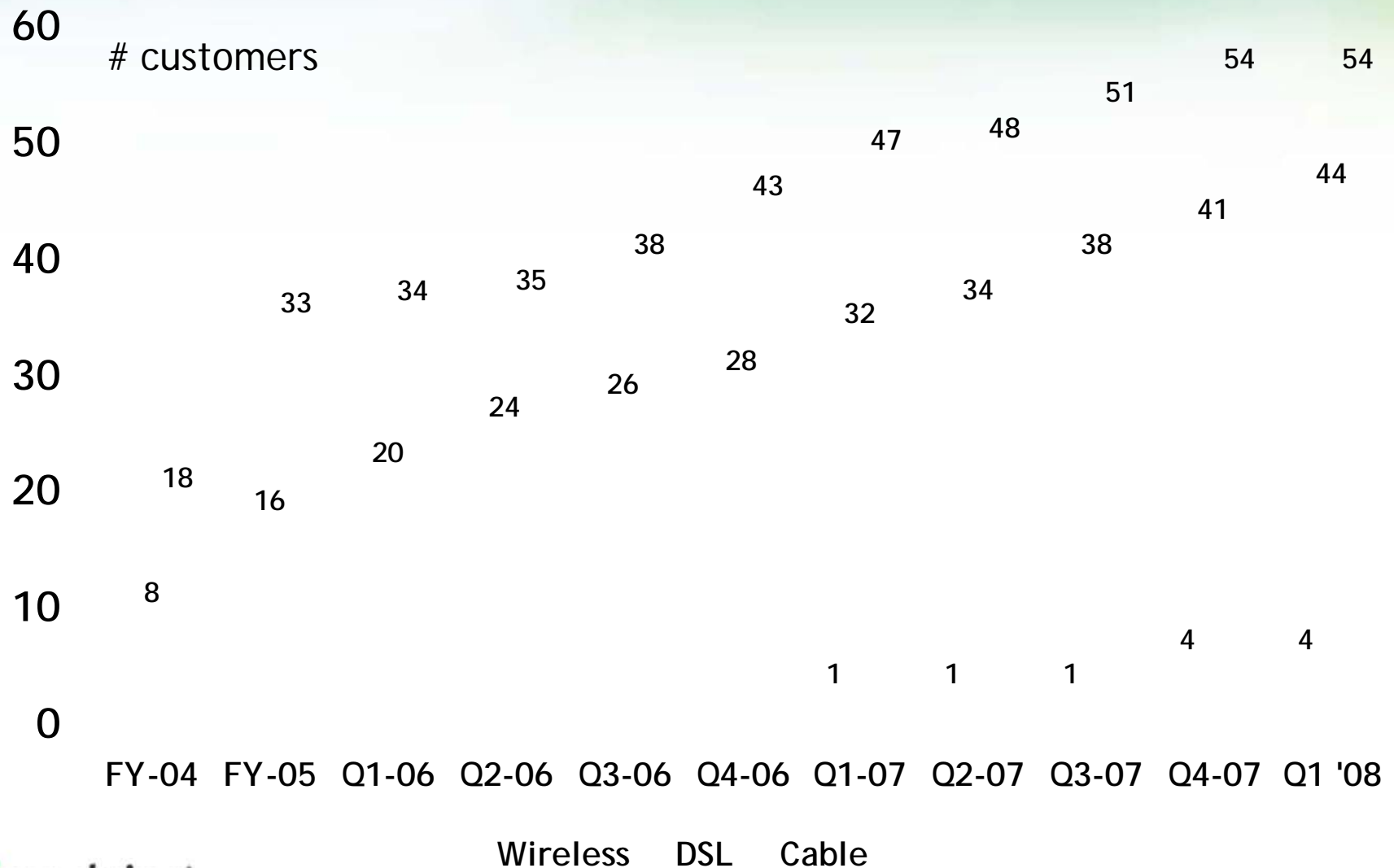
# Sandvine Solution Suite



# Broad Portfolio

- Business Intelligence
  - Network Demographics Reporting
  - Data Collector (per QAM, per CMTS)
- Service Creation
  - Search Guide
  - Parental Control
  - Content Filtering
  - Quota Management
  - Advice of Charge
  - Bandwidth on Demand
  - Upgrade Preview
  - Photo Upload/Network Backup Boost
  - Hotlining
  - Gaming - Enhanced QoS
  - Video Streaming - Enhanced QoS
  - VoIP - Enhanced QoS
- Traffic Optimization
  - Congestion Management
  - Subscriber Behavioral Policy
  - QAM Visibility and Control
  - Fair Share Core
  - Fair Share Edge
  - HTTP Streaming Management
  - P2P Caching - Divert
- Network Integrity
  - Malicious Traffic Mitigation
  - Spam Mitigation
  - Protection Center
  - Anti-Phishing
- Operations Management
  - CALEA Lawful Intercept
  - VoIP Quality of Experience
  - Network Trouble Shooting

# Demand Across Multiple Access Technologies



# Recognized Industry Innovator



Sandvine's PTS 14700 was the third place winner in the Third Annual CTIA Emerging Technologies (E-Tech) Awards for Innovation in Service Creation and Development for wireless products and services.



Sandvine's PTS 14000 80-Gigabit virtual switch cluster received a 4-Diamond rating from the Broadband Gear Report review panel for this year's 2007 Diamond Technology Reviews.



Sandvine was a finalist for CNET Networks UK's Network/Storage "Product of the Year" award for its Network Integrity Suite. The Sandvine Network Integrity Suite mitigates and eliminates malicious traffic on broadband service provider networks.



Sandvine was awarded the 2005 Communications Technology Reader's Choice Award for its Network Integrity Suite, taking proactive measures against bad traffic of all forms, mitigating the impact of worms, spam and DoS attacks both in the network and at the subscriber site.





**Thank-you**